

the great profit

“Squeeeeeeze...”

The squeeze on pharmacy profits is ever increasing. This has been compounded by the Fifth Community Pharmacy Agreement released on 24 December 2009.

Under the new agreement the government from 1 July 2010 will be:

- Freezing the current dispensing fee for the first two years of the agreement with no indexation increases.
- Removing the 40 cent per prescription PBS online incentive payment

These two changes alone will have a significant effect on the profits of pharmacies and subsequent pharmacy values if proactive action is not take. For a pharmacy turning over \$2.5 Million dollars these changes could be as much as \$16,000 Per Year of their bottom lines.



Pharmacies relying heavily on Government, PBS and prescription revenues are putting their ongoing viability at risk by continuing down this path and not assessing the road ahead.

There are proactive steps that can be taken to secure and improve your profitability and ultimate business value and the time to act is now!



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accountants and business consultants

For a No Obligation Free discussion & Health Check contact Jason Skinner TODAY

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